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CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, June 7, 2012 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA

(Amended items are denoted with an asterisk)

- 1.0 Call to Order
 - 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – May 3, 2012
 - 3.0 Unfinished Business
 - 3.1 Review Previously Tabled Course Provider Application Submitted by The CE Shop, Inc., for the Course Titled “BPO’s: The Agents Role in the Valuation Process”
 - 4.0 New Business
 - 4.1 Update from the Commission – Mr. Doyle
 - 4.2 Review of Letters of Intent and Course Evaluations
 - 4.3 Review of Course Provider Applications
 - 4.3.1 Course Provider: University of Delaware
 - 4.3.1.1 Course Title: Place Making Economic Development Strategies in Today’s RE Market
- Credit Hours: 2.0
- 4.3.2 Course Provider: The Commercial Real Estate School of Tristate
 - 4.3.2.1 Course Title: Real Estate & Ethics

Credit Hours: 2.0

*4.3.3 Course Provider: Association of Realtors School

4.3.3.1 Course Title: Valuation of Residential Real Estate
Credit Hours: 15.0

4.3.3.2 Course Title: CRB Elective – Real Estate is Risky Business
Credit Hours: 12.0

4.3.3.3 Course Title: ePro
Credit Hours: 7.0

4.4 Review of Instructor Application

4.4.1 Heidi Gilmore

Continuing Education: Legislative Update

Pre-Licensing Course: Real Estate Law

Broker's Course: Real Estate Documents; Legal & Governmental Aspects of Real Estate

*4.4.2 Danielle Benson

Continuing Education: All Course Modules 1-7

Pre-Licensing Course: Orientation; Real Estate Sales

Broker's Course: Brokerage; Real Estate Documents; Ethics

*4.4.3 Shirley Kalvinsky

Continuing Education: Legislative Update; Salesperson Core Course; Broker Core Course; Delaware Real Estate Commission Property Management Course; New Modules 1-7; New Sales Agent Modules 1-4; Professional Enhancement: Business Planning; Road to Success; Procuring Cause; Ethics

Pre-Licensing Course: Orientation; Real Estate Sales; Real Estate Mathematics

Broker's Course: Brokerage; Real Estate Documents; Valuing Real Property; Financing; Ethics; Legal and Governmental Aspects of Real Estate; Real Estate Investment; Mathematics

*4.4.4 Stefanie Hahn

Continuing Education: Professional Enhancement: Be Google-Tastic

4.5 Review Student Requests for Approval of Educational Activity

4.5.1 Student Name: David Wirth
Course Title: Seller Representative Specialist
Course Provider: Polley Associates
Credit Hours: 15.0

4.5.2 Student Name: Holly Patrick
Course Title: Maryland Ethics – Predatory Lending

Course Provider: Frederick Academy of Real Estate
Credit Hours: 3.0

- 4.5.3 Student Name: Holly Patrick
Course Title: Maryland Fair Housing
Course Provider: Frederick Academy of Real Estate
Credit Hours: 1.5
- 4.5.4 Student Name: Pamela Meding
Course Title: Real Estate Ethics and Predatory Lending
Course Provider: GBBR
Credit Hours: 3.0
- 4.5.5 Student Name: Pamela Meding
Course Title: Live Baltimore; Selling City Neighborhoods
Course Provider: GBBR
Credit Hours: 3.0
- 4.5.6 Student Name: Christopher Payne
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.7 Student Name: Tanya Gibbs
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.8 Student Name: Lynn Morrow
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.9 Student Name: Terry Best
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.10 Student Name: Adrienne Weber-Schwandtner
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.11 Student Name: Beverly Foote
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.12 Student Name: Teresa Graham
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0

- 4.5.13 Student Name: Gertrude Hillman
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.14 Student Name: Beth Bozman
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.15 Student Name: Marisa Chaves
Course Title: Module 2 – NAR Ethics
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.16 Student Name: Brenda Archer-Nichols
Course Title: Module 1 – Agency & Fair Housing
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.17 Student Name: JoAnn Campbell
Course Title: Module 1 – Agency & Fair Housing
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.18 Student Name: Katherine Panco
Course Title: Module 1 – Agency & Fair Housing
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.19 Student Name: Katherine Panco
Course Title: Module 5 – Legislative Issues
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.20 Student Name: Brenda Archer-Nichols
Course Title: Module 5 – Legislative Issues
Course Provider: SCAOR
Credit Hours: 3.0
- 4.5.21 Student Name: JoAnn Campbell
Course Title: Module 5 – Legislative Issues
Course Provider: SCAOR
Credit Hours: 3.0

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – July 5, 2012

Real Estate Education Committee

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9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.